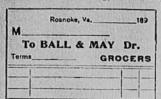
What's the Use of Waiting?

"They" say "all things come to him wno waits," but we have no been waiting, and we don't propose to wait. We KNOW our prices



are right, our work A-1, and if you don't bring us work we will come atter it, in one way or another, either by bringing to your notice our prices, facilities and quality of execution, or personal interviews. We are not grumbling; far from it. We've had our share; we are still getting our share. But we have placed at your disposal a modern, and almost ideal, printing establishment, with

suca facilities as to command admiration from all ith whom we have business intercourse. We are not waiting; haven't time to wait

An Up-to-Date Printing Office.

One of the vows the writer made when he was "devil" in a country printing office was, in effect, that if he ever owned or managed a printing establishment, it would be kept clean, at least by comparison. At that time he hardly felt the force of the vow, for he has learned after years of experience that it is necessary immediately after one "going over" to start at the beginning and go over it all again. It never ends-just like a housekeeper's duties-but not like the boy who sees no use in washing his face because it will get soiled again. But, a clean printing establishment is just as necessary for the proper execution of work in our line as light and heat and power. And the vow has been kept. Come and see.

We Do Not Believe

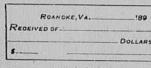
There is another city n the State which sends such a small proportion of its orders for printing and blank books away to our Northern friends as Roanoke. All honor to our bankers and business men; that is-raost all of it. We must reserve a little, as this is our "cwn country."

We Print Anything

That can be desired or devised from movable type, paper and inkand brains. Brains are just as important in our work as paper or ink or type. It is the combination that tells. We do not mean to be egotistical at all; but combining these things to bring forth a harmonious result has been our study-and we do claim to know our business right thoroughly.

All logether

One of the things which has contributed largely to the success of our establishment is the systematic working "together ' of all our



forces in all departments. This has reduced to a minimum the "lost motion" which is usually to be found in large industries. If a minute can be saved here, another there, it is done-an hour is gained-thus we take care of the fleeting moments. Five minutes

wasted daily by each of our employes would mean the interest on \$10,000 a year. In these days of close margins each moment of time must be productive.

Quite Recently, Too

The times are hard, money tight, everything handled economically-but it cannot possibly stay that way. So we are pushing ("not shoving") ahead, just as though good times were upon us. We cannot afford to lag behind or worry; but in times of peace we are preparing for war. And when it comes we will have an estabhishment that can take care or anything that comes-and things that do not come now. Recently we placed an order for one of the largest lots of new type ever given at one time in Virginia,

On the Second Floor

A long row of small presses, used for cards, envelopes, statements, note heads, tickets and small work. Here, also, is probably the most wonderful piece of mechanism in our establishment-the Railroad Ticket Printing Machine. Think of it the next time you purchase your ticket. Secured behind iron bars and double locks, it at once suggests government bonds, with all these safeguards.

Further Along

On this floor is the type-setting department, where expert minds and fingers think and act rapidly and correctly, interpreting at times handwriting that would make Horace Greeley turn green with envy. Large, extra large fonts of type permit the handling of very large orders in a most satisfactory and expeditious manner. Our force in this department can set up about as many pages in a day as a man car read. A plentiful supply of Algebraical, Astronomical, Geometrical signs and characters, accente letters, and "odd sorts" enable us te handle difficult and intricate work in special lines.

On the Top Floor

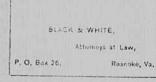
Is our Blank Book Manufactory, ruling macheins, including on which is probably the largest south of Philadelphia; our various wire stitchers, which will take wire from a spool, cut it the proper length, shape it, and drive through a book three-fourths of inch thick, or one not so thick, 120 a minute; then our paging and numbering machines, board and paper cutters, book presses, which exert a pressure of twenty tons or more, perforating, punching and eyeleting machines, and the engraving department-which latter is an innovation for this section.

Our Establishment

Is just opposite and overlooking the lawn of Hotel Roanoke, (one of the finest hotels in the State,) which gives us a magnificent, bright, refreshing view at all times. Our business office and press-room are on the ground floor (along with our prices). Each floor and department is connected with the office by Electric Bells, Speaking Tubes, and Elevators; and all departments are bountifully supplied with all kinds of Labor and Time-Saving Appliances,

In Our Press-Room

Can be seen the rapid, diminutive and monster cylinder presses including the famous "Promise Keeper," turning out thousands upon thousands of sheets every day. Our largest and best paper cutting



machine, the automatic cutting knife sharpener, and tableting appurtenances are on this floor. The wonderful and powerfu' electric motor, which propels the machines on all three floors, is also on this floor. Over in one corner, hardly noticeable, is kept in readiness, as a supplementary power, an improved Gas Engine, to be attached at momentary notice, in case of accident to the

electric motor, or for other causes. This precludes the possibility of a "hole" on the power question.

And Our Stock-Room!

If some of our friends who usually buy a quire or so of paper at a time, could look in upon this department, they would not cease wondering for days. We do not exaggerate a particle when we say you can see A TON OF A KIND; yes, TEN TONS OF A KIND. You say: "What, ten tons of one kind of paper in a town like Roanoke?" That's what we said. Come and see. And, besides, hundreds of other kinds of plain, fancy and unique; there are stacks of card-board, of a kind, as high as a man, and he need not be a Lilliputian, either.

What Can We Not Do

With such facilities? A card, a circular, note head, envelope, pam palet, price list, catalogue, book, railroal rate sheet or time table, a ruled blank or a 1000-page ledger, on any or all, we assure our friends we are AT HOME, from January 1st to December 31st.

The Stone Printing and Manufacturing Co.,

Printers, Engravers and k Book Manufacturers, E. L. STONE, President

. ROANOKE, VA

HARD TO PLEASE.

There recently occurred near Tooting an interesting incident which painfully illustrated the difficulty of pleasing a woman. It should be mentioned that the woman in question, who was young the woman in question, who was young the woman in question, who was young the woman in question. and pretty, was also very wet, and everybody knows that a wet woman is far more exacting and captious than a dry woman. Still, inasmuch as this partie ular young woman was excessively hard to please when she was thoroughly dry, it may be assumed that her wetness did not make any material change in her

Among her lovers are two who have Among her lovers are two who have hitherto been popularly regarded as the leaders of the field and on whom the local betting has been very nearly even. One of these two—Mr. Scott—is a young man of the most gentle and amigula disposition, whose control for able disposition, whose constant effort is to please his lady love. The things that young man has bought her, the times that he has taken her to ride, and the money that he has lavished in flowers for her benefit could not be computed without a large consumption of chalk. In point of moral character he has seldem been equaled and never ex-celled and is especially conspicuous for his extreme and delicate modesty.

Mr. Dobbs, his rival, is in all respects his exact opposite. Mr. Dobbs is addicted to horse racing and other wicked and he has never been known to put himself to the slightest inconven-ience or expense in order to gratify the young lady whom he professes to admire. On Monday, Wednesday and Friday evenings—the other evenings of the week being pre-empted by Scott-he is accustomed to call on Miss Wilson-which, by the way, is the young lady's name-and sit for an hour, with his chair tipped back against the wall, discussing politics with old Mr. Wil-

In almost every other locality the betting would have been heavily in favor of Mr. Scott, but the people of Tooting, knowing Mr. Dobbs' character, and being persuaded that when he undertakes to do anything the chances are that he will do it at any cost, were rather inclined to back Mr. Dobbs. In fact, for the last six months the betting has several times been 10 to 0 on Dobbs. and on one occasion, when he bought a new pistol on Wednesday morning, so hopeful did his marriage prospects seem to his backers that they offered 8 to 6 on him, with few takers.

It was often remarked that Mr. Scott lacked energy and that when Mr. Dobbs was entirely ready to marry the girl he would kill Mr. Scott, pitch old Mr. Wilson out of the window and carry off his bride to the nearest church.

Then Miss Wilson took part in a picnie excursion, and Messrs. Dobbs and Scott, of course, were also of the party. The entire company, including, say, 30 persons of assorted sexes, were lounging after dinner on the bank of the stream, when Miss Wilson suddenly felt a desire to walk out on a log that projected into the water. Mr. Scott implored her not to do it, and Mr. Dobbs, temporarily removing his pipe from his mouth, remarked, "You'll get pretty wet if you try it."

Nevertheless, the willful beauty persisted in her purpose. She had nearly reached the end of the log when it turned under her, and, with a sharp shrick she fell headforemost into the stream. The water was about 4½ feet deep, with a bottom of soft mud, and into this latter the head of the unfortunate young lady penetrated some distance. Being thus anchored, as it were, her feetwaved wildly above the surface and mutely begged for help.

It was an awfully impressive scene,

and most of the ladies who were present said that though no one could call them prudish, they must say that Miss Wilson's conduct was shameful.

Mr. Scott and Mr. Dobbs simultane-

ously rushed to the rescue. The former first reached Miss Wilson's feet, but instead of seizing them and pulling her found thought. In another moment Mr. Dobbs was at his side and would have caught the nearest of the waving feet d not Mr. Scott laid his hand on his arm and begged him to reflect.
"It will be," said Mr. Scott, "to the

last degree indelicate to pull her out by the feet, and I am sure she would not like it. At any rate, let us ask the gentlemen to withdraw and then leave the ladies to extricate our poor friend."

To this Mr. Dobbs simply made a

monosyllabic and theological reply and promptly hauled Miss Wilson out.

When that young lady had been somewhat repaired, her first net was to slap Mr. Dobbs' face and tell him that he was a brute and a coward to insult her by pulling her out by the feet. Mr. Scott, eager to improve the opportunity, has-tened to remark that he had warned Mr. Dobbs not to do it and had himself refrained from touching her feet. Another slapand a demand to know if he was really fool enough to be willing to let her drown was the reply which astonished Mr. Scott, after which Miss Wil-son burst into tears and called her father to take her home.

Now, here was a young lady who was angry with one man because he had pulled her out of the water and with another because he had not done so. To please such a girl was manifestly an impossibility. Mr. Scott, at all events, gave up the attempt and left town that very afternoon, without saying goodby to Mr. Dobbs, who was waiting at a street crossing to wish him farewell with a meat ax,
A week later Miss Wilson married

Mr. Dobbs, and although it has never been learned that he has done anything whatever to please her there is reason to believe that she is very well recon-ciled to her lot,—Pearson's Weekly.

Blind In Europe.

Naltkenhoff of Geneva says there are 311,000 blind persons in Europe, mostly from fevers, and that 75 per cent would have kept their sight had they been properly treated.

If you once use it you will never again be without it. Pond's Extract is nature's own remedy for aches and pains.

How much of woman's life happiness is lost for lack of harmony. A hundred sweet melodious tones rained by one little note of discord. Women who ought to enjoy the perfect happiness of love and wifehood and mother-hood are miserable from one year's end to the other, because of some weakness or discase of the delicate organism of their sex.

These delicate complaints, which make a jangling dissonance of so many lives, are not by any means a necessity of womanhood. They may be overcome and completely eradicated under judicious treatment.

There is no need of repugnant examinations. There is no need of resorting to any unauthorized medicament compounded by an unskifled, uneducated person. Doctor Pierce's Favorite Prescription cures the troubles of the feminine organism positively, completely and safely.

For nearly 30 years Dr. R. V. Pierce has been chief consulting physician of the Invalids' Hotel and Surgical Institute, of Buffalo, N.Y. He is an eminent and expert specialist in this particular field of practice. Any woman may write to him with perfect confidence, and will receive, free of charge, sound, professional advice and suggestion for self-treatment by which 99 out of 100 cases of female complaint, even of the most obstinate kind, may be completely and permanently cured. Address him as above.

"While I was living at Eagle Rock, Botetourt Co., Va.," writes Mrs. G. A. Connor, of Alleghary Spring, Monigomery Co., Va., "a lady

manently cured. Address him as above.

"While I was living at Eagle Rock, Botetourt
Co., Va.," writes Mrs. G. A. Connor, of Alleghany
Spring, Montgomery Co., Va., "a lady
friend came to me and said: "My daughter, aged
15 years, has repeated hemorrhages at the nose,
and she has never had the necessary indispositions of womanhood." I advised her to get Dr.
Pierce's Favorite Prescription. The lady purchased one bottle and it cured her daughter.
She was well and happy when I left there."

Constitution is the all, embrasing season.

Constipation is the all-embracing cause of ill-health. Dr. Pierce's Pleasant Pellets cure it. They never gripe.

OVER HALF A CENTURY The Family Friend.

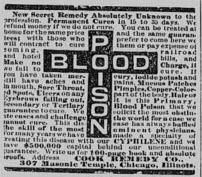
THE FRIEND OF CHILDREN PARENTS GRANDPARENTS MOTHER'S FRIEND.

FOR ALL PAIN.

The Cenuino never fails. It can always be relied on. Used Internally and Externally.

Far superior to any imitation or substitute. It costs more to make, it costs more to buy— but is cheaper because stronger, better and purer than anything else.

© Note our Name on Label and Wrapper. Pond's Extract Co., New York and London-



NOTICE.—Those having brick and stone work or vitrified brick pavements to be laid would do well to call on or address. J. T. Falls, the practical centractor and builder. Also all kinds of carpenter work, plastering, painting, kalsomining and paper hanging done on short notice. All work guaranteed. J. T. FALLS, No. 118 Fifth avenue n. e.. Roanoke, Va.

DON'T BE DECEIVED!

New Home Sewing Machine

That Cannot be Put in Good Order at the New Home Office,

309 Henry Street, Roanoke, Va.,

WHERE CAN BE FOUND THE FINE DROP CABINET, ADMIRED BY SO MANY PEO-PLE FOR BEAUTY AND CONVENIENCE; ALSO A VARIETY OF DIFFERENT MA-CHINES MADE BY THIS COMPANY, WHICH, IF EXAMINED BY THOSE WHO WISH TO BUY, SIDE BY SIDE WITH THE OTHER MAKES OF MACHINES, CAN READ-ILY SEK THEY DESERVE ALL THE PRAISE THEY HAVE MERITED IN FIXISH, DURABILITY, LIGHT-RUNNING AND PER-FECT WORK,

PLEASE CALL AND INSPECT MACHINE AND INVESTIGATE THE LOW PRICES BE-FORE YOU BUY.

I REMAIN, RESPECTFULLY,

W. H. STRICKLER, 309 HENRY ST., ROANOKE, VA.

For Rent.

6-room dwelling on Campbell avenue, modern conveniences' \$12. Cottage at Bennett Springs, contains four rooms, furnished; cheap for the sea-

son. 14-room house on Church avenue s. w. all conveniences; price \$30 per month.

9-room dwelling on Church avenue, 'all

modern conveniences and desirable locality; price \$25 per month.
7-room dwelling on Ninth avenue, near Franklin, all conveniences, good stable; price \$11.25. S room house on South Jefferson stree*, all modern conveniences; price \$18 per

month.

S-room house on Holiday street s e., in first-class condition, good stable; price \$12.

4 room cottage, Marshall avenue s. w., newly papered; \$7.50 per month.

6-room dwelling on Marshall avenue s. w.; \$6.75.

6-room brick house, Seventh avenue n.

e.; price \$6. Large storeroom, market square, cheap. Storeroom, Salem avenue; \$30 per month.

Storeroom, Commerce street, \$7 per

It you wish to rent something desirable, see us; we can supply you.

T. E. B. Hartsook & Co. Market Square.

Big Bargains in Farms!___

\$300 acres, 20 miles from Roanoke, on railroad, 190 acres river bottom, 190 acres in timber, fine water, good improvements. 5,000 nice locust posts can be cut now; the bottom land is worth \$100 per acre. Farm must be sold and can bought for \$7,000 in next sixty days. 125 acres, 31-2 miles from Roanoke, well watered, plenty of timber, for \$15 per acre.

per acre. 130 acres of good land, good improvements, 3 1 2 miles from Roanoke city. \$5,000.

100 acres land, plenty of timber, splendid 8-room brick dwelling, \$3,750.

130 acres near Hollins—a great bargain at \$1,500.

75 acres good improvements, plenty fruit and water, near Roanoke. Pr \$3,800.

A beautiful farm, with good improvements, in sight of Roanoke city. First-class land at a great bargain.

110 acres, with good improvements, first-class land; an abundance of fine timber, at \$40 per acre.

30 acres, a comfortable dwelling, good barn, well fenced, good water and truit. Price \$850.

69 acres of good land, well located, very large young orchard. Price \$2,500.

45 acres adjoining the above, with a 5-room dwelling, some fruit. Price \$4,-250.

This is only a partial list of the farms we have for sale, any of which we will be glad to show at any time. Full description sent by mail at request. Correspondence solicited.

Roanoke City Real Estate.

We have a great many fine bargains in houses and lots in Roanoke in every part of the city. Cheap for cash. Many of them on small cash payment, and the balance on small monthly payments, very little more than rent. Persons desiring to invest in either county or city property will do well to call on or write to us before doing so.

T. W. SPINDLE & CO.,

No. 8 Campbell Avenue S. W.

With a Nice Line of

ICE PICKS At 10c, 15c and 25c.

ICE SHAVERS 25c and 50c.

> We are offering Big Bargains in Rubber Hose and Lawn Mowers,

FAIRFAX BROS.

THE HARDWARE HUSTLERS, 9 Jefferson Street.



Chocolate Bonbons. FOR SALE BY J. J. CATOGNI.

For Rent and Sale.

T. W. Goodwin, Ag't. July 1, 1897.

FOR RENT.—DWELLINGE.

No. 1721 West End Boulevard s. w, \$25.00 No. 1721 West End Boulevard s. w., No. 1028 Seventh street s. e.... No. 1036 Seventh street s. e... No. 214 Fourth street n. e... No. 145 Eighth avenue s. w. No. 622 First avenue n. w. No. 622 First avenue n. w.
No. 529 Seventh avenue n. e.
No. 317 Tenth avenue s. w.
No. 324 Patterson avenue.
No. 705 Fourth avenue n. w.
No. 431 Ninth avenue n. w.
No. 929 First avenue n. w.
No. 815 Third avenue n. w.
No. 313 Ninth avenue n. w.
No. 922 Third avenue n. w.
No. 143 Eighth avenue s. w.
No. 203 Seventh avenue s. w.
No. 3754 Salem avenue s. w.
STORES.

STORES.

No. 711 Third avenue s. w. 7.00

No. 304 Commonwealth ave. n. e. . 10.00 I also have in my charge properties in all sections of the city that can be bought at great bargains, either for cash or on the instalment plan.

Call and examine my list T. W. GOODWIN, Agent.

RESIDENCE PROPERTY

FOR SALE AT REDUCED PRICES.

Desirable for Homes or Speculative Investment.—Terms

10-room dwelling, 118 Eighth avenue s. w., bath room, hot and cold water attachment, lot 50x100 feet. Originally worth \$7.500; present price \$4,000.

Comfortable dwelling No. 712 Campbell avenue s. w.; lot 91x275 feet to an alley, 10 rooms, bath room and stable. Originally sold for \$10,000; present price \$4,000. Very desirable dwelling No. 316 John street s. w., 10 rooms, good stable, necessary outside buildings, 1ot 50x150; \$3,000.

Nice 6-room cottage No. 3 Trout avenue s. w., lot 50x150, \$1,500.

Dwelling No. 366 Eighth avenue s. w., lot 50x150, \$1,500. Three story brick building on Shenan-doah avenue, near freight depot, now used, first floor as a bottling works, and second and third as shop and dwelling, \$5,000.

6-room dwelling, No. 517 Fourth street n. e., very cheap and convenient to Roa-noke Machine Works, \$700.

8-room dwelling, n. s. Belmont avenue s. e., lot 93x130 feet; beautiful location, \$2,000.

8-room dwelling, 14 1-2 Lee street n.e., lot 50x200 fee', \$1,500. S room dwelling, 509 Luck avenue, lot 34x90 feet, very cheap, \$2,000.

6-room dwelling, 927 Shenandoah avenue n. w., lot 25x130, \$800. 6-room dwelling, 427 Elmwood street s. e., lot 40x130, a bargain, \$650.

8-room dwellings, 924, 930 and 932 Center steet, lots 25x130, all three desirable located and very cheap, \$1,100.

6-room dwelling, 711 Gilmer street n. w., lot 40x130, nice location; a bargain, \$1,100.

Vacant lot on Jefferson street, 25x170 feet, near marble yard, formally worth \$6,000; price \$2,500. Peck Hotel, on Salem avenue, near Academy of Music, 24 rooms, a bargain, price \$3,500.

Two story frame building, 8 rooms, 450 feet east of F street, fronting on Campbell avenue s. w., lot 50x233 feet. This is a very cheap and desirable property, price \$3,000 price \$3,000.

A very desirable 8-room dwelling, 801 Roanoke street s w., good outside building, hot and cold water, bath, etc., lot 50x150, a bargain, \$2,500.

House and lot, 8 rooms, north side Melrose avenue n. w., lot 75x210 feet, a most desirable home, price \$1,800.

Two-story frame building, 612 Sixth avenue n. w., very nicely located, 6-room house, price \$1,200. 2 two-story 6-room houses, Nos. 525 and 527 Eighth avenue s. w. This property would be cheap at \$1,400; price, each, \$1,250.

10 room dwelling, 315 Randolph street, near Roanoke and Southern depot, for-merly sold for \$2,000, price \$1,150. 6-room cottage, No. 420 Ninth avenue s. w., \$1,300.

10 room two story dwelling, No. 375 Eleventh avenue s. w., an elegant property, none better, lot 50x130, \$3,500.

12-room two story dwelling, 379 Eleventh avenue s. w., new house worth \$4,500, lot 50x130, price, \$3,500. 10 room two story dwelling, 377 Eleventh avenue s. w., one of the cheapest houses in the city, lot 50x130, \$3,000.

Two story frame building on Washington street, east of G. a beauty, all modern improvements, 7 rooms, very cheap, \$2,700.

Two-story frame dwelling, 1116 South Jefferson street, worth \$3,500, price \$2,-

Two nice and commodious dwellings, 511 and 513 Luck street,\$1,800 and \$2,000. Two cottages on Shenandoah avenue, Nos. 1021 and 1023, 6 rooms, each \$80.).

18-room dwelling, 31 Seventh avenue s. w., worth \$7,000, price \$5,500. 15-room dwelling. No. 364 Campbell avenue s. w. The cheapest property now on the market; just elegant, \$5,500.

JUNIUS McGEHEE, Agent

For the National Mutual Building and Loan Association of New York, Masonic Temple, Room No. 2.

A LO AL Disease A Climatic

Affection
Nothing but a local remedy or change of climate will care it
Get a well known pharmaceutical remedy,

Bly's Cream Balm It is quickly Absorbed. Gives Relier at once. Opens and cleaness the Nasal Pas-

Allays Inflammation. Heals and Protects the Membrane. desions the Senses of Teste and Smell. Full Size 5.c; Trial Size 10c at Drugglets or by mall. BLY BROTHERS, 56 Warren Street, New York,

CATARRH

800.